



With more than £10 billion in assets under management, Omnis is one of the UK's largest managers of UK domiciled funds. We work with The Openwork Partnership, a network of 4,200 financial advisers across the country helping people look forward with confidence and optimism.

The Omnis funds are only available through advisers of The Openwork Partnership and 2plan wealth management. The funds are designed solely with your needs in mind.

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# Introduction

# A world of investment opportunities

In today's continuously changing investment landscape there are more markets, products, opportunities, and risks to consider than ever before. As an investor, you want to make sure that your investments are managed in line with your risk profile, that they consider the market environment, and that they are managed by leading investment managers that will take advantage of opportunities and manage the risks, so you can sleep safely at night without having to worry.

### Introducing the Omnis Managed Portfolio Service

The Omnis Managed Portfolio Service (OMPS) is an actively managed investment solution, with a range of five distinct portfolios to suit different target returns and risk profiles. Through the Omnis Managed Portfolio Service, we do all the heavy lifting of managing your investment portfolio. It's just one of the reasons why thousands of individuals, couples and families trust us to invest on their behalf.

Successful investing requires a global approach, and at Omnis we have the skills, resources and experience to combine funds which invest across asset classes, and managed by some of the world's best investment managers.

### Invest for your future

Whether you're investing with a specific goal in mind or more generally to make sure you have a secure financial future - your financial adviser will help you find the right portfolio from our range that matches the appropriate level of risk you want and are able to take. From there, the application process is straightforward, and you can invest as much or as little as you want.

Over the following pages you can find out more about our approach to investing, the portfolios in the range and the talented investment managers behind them – as well as what you can expect if you choose to invest with us.

### Reasons to invest in OMPS



#### Choice

Five portfolios to suit investors with different objectives and appetites for risk.



### Diversified

Investments across multiple asset classes and geographies, which can help to enhance return and reduce risk.



### **Expertise**

Access to talented investment managers, carefully selected for their skills, resources and experience.



### Active

Managed actively to adapt to the evolving investment environment.



### Easy to invest

There is no minimum investment requirement and you have the flexibility to make additional regular monthly contributions.



### **Competitive charges**

The only costs are the underlying fund charges; there are no additional fees for the active management of the portfolios.



### Insightful

You'll receive detailed information about the portfolios, including regular reports about financial markets and how we're managing your money.

# Philosophy

# Our approach to investing

We believe in the value of active management, which is one of the reasons why we only partner with leading investment managers. To begin with, in conjunction with The Openwork Partnership, we set the strategic asset allocation for each of the portfolios. This broadly defines the long-term mix of assets to match a set level of investment risk.

Once that is set, we then offer two layers of active management. First, we make tactical asset allocation decisions to reflect the shorter-term dynamics in investment markets. Second, the underlying investment managers of the Omnis funds implement their strategies actively when selecting investments.

# Actively managed portfolios

# 1

# Strategic asset allocation (SAA)

We determine the combination of assets for each portfolio that can deliver the best outcome for the level of risk over the long term.

2

# Tactical asset allocation (TAA)

We increase or decrease the exposures to different investments in line with wha is happening in markets. 3

# Investment management

We invest in actively managed funds run by leading investment managers, appointed by Omnis. We don't believe anyone can be the best at all types of investments, so it's our job to find the best managers for each investment type.

### Invest for the long term

Investing comes with risks, and a diversified approach can help to reduce them. History shows that combining various asset classes – such as equities and bonds – from different geographical regions can smooth returns over the medium to long term.

In the short term, markets will fluctuate and all portfolios, including those within OMPS, may experience negative performance over shorter periods of time. Through our Tactical Asset Allocation approach we can help mitigate against some of these falls, but we will still be susceptible to market movements.

That is why investing requires patience and the commitment to stay invested during periods when markets and portfolios fall in value, which they inevitably will from time to time. It's important that you view your investment for the long-term so that your money has time to grow.

# Investment edge

# How we are different

A clear understanding of our strengths allows our investment team to place conviction behind our ideas, review portfolios rationally and guard against behavioural biases. Here are the five things we believe we do really well, and which give us an investment edge.



### 1. We invest in Omnis funds

This approach means we have real-time information about the investments in the funds so we know exactly what is being invested in and therefore the role the funds can play in the portfolios.



### 2. We appoint talented investment managers

We find the best, and then work with them to understand their process. If we need to change managers, we can do this promptly, efficiently and without requiring you to do anything.



### 3. We have access to investment expertise

Through our scale, network of investment management partners, independent market experts and in-house expertise, we are able to make informed decisions on asset allocation and markets.



### 4. We put risk management at the heart of everything we do

We are aware of the risks across everything we do. While we seek to maximise portfolio exposure to opportunity, we also work to reduce those exposures that can face risks in the short term. We make sure all our decisions match our views and the risk profiles of all portfolios.



### 5. We look for the most effective ways to invest

We recognise that the investment universe is wide. We continually seek to find ways of accessing the most effective, diverse and, at times, specialised, asset classes on a global basis by working with best-in-class investment managers and fund houses.

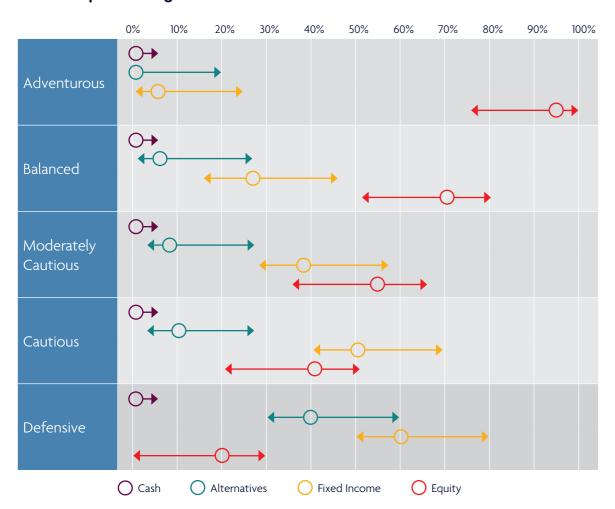
## **Process**

## How we invest

OMPS comprises five portfolios and our starting point is to work closely with The Openwork Partnership to develop the strategic asset allocations that will form the foundations for portfolio construction. The weightings for each asset class are based on analysis of past market performance as well as long-term expectations for potential market returns.

Once the strategic asset allocation is set, we make ongoing tactical asset allocation decisions to respond to the changing investment environment. This involves increasing and decreasing exposures to the different asset classes and geographical regions around the strategic asset allocation for each portfolio. It's a process known as underweighting (where we have lower exposure than the strategic weight) and overweighting (where we have higher exposure than the strategic weight).

### **Portfolio positioning**



View our latest positioning online **here**.

### Investment manager search and selection

Omnis works with an external specialist research firm to distil the large universe of investment managers into a more manageable list and then contacts managers to understand their processes and capabilities.

After refining the list further, we ask for more detailed information in writing and meet each team in person so that we can gain a more thorough insight into their investment approach. We use a variety of tools to measure a manager's abilities before deciding to include them in our portfolios.

All of Omnis' funds are run by some of the best investment managers. We appoint them after careful due diligence and if there are any changes to their process or team that require us to appoint a new manager, we do just that. This gives you the certainty the right investment manager is in place at all times.

Learn more about our investment managers here.

### Checks and balances

Our systems and processes provide a safe environment for investing. At the heart of this framework is the Omnis board comprising senior people from around the firm and selected external investment experts. They are responsible for approving the investment managers for the Omnis funds and making sure they continue to meet their objectives.

We have the ability to measure and monitor the performance of all funds with precision. Our investment team meets weekly to review the funds and various investment committees meet regularly to provide an additional layer of oversight and governance.

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### Layers of oversight

# Investment team Responsible for the day-to-day tactical asset allocation in

OMPS portfolios.

Omnis board
Responsible for the selection of third-party investment managers for the Omnis funds.

# Openwork investment and proposition committee (OIPC)

Responsible for the setting of The Openwork Partnership strategic asset allocation and the risk limits applicable to the Omnis Managed Portfolio Service tactical asset allocation model.

## Omnis investment performance and risk committee (OIPR)

Responsible for the oversight of Omnis fund portfolios and of the third-party investment managers.

### Sustainable investing

Investing sustainably involves considering not just how companies are managed but other issues too – from the impact they have on the environment to the roles they play in society. Investors are embracing this approach because there's mounting evidence to suggest these issues affect how companies perform.

Whilst the definition of sustainability will be different for everyone, environmental, social and governance (ESG) factors provide a useful set of standards to assess investments. By incorporating these measures into our investment processes, we can manage risk more effectively and improve returns.

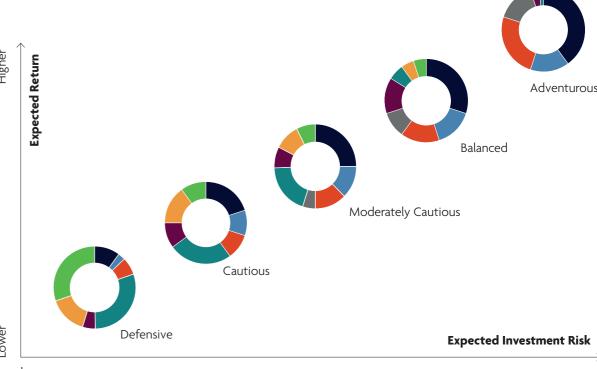
We take environmental and social concerns seriously. This approach includes spending time with our investment managers to understand their approaches to ESG and how they use their influence as shareholders to drive change.

See more about our approach to Sustainability **here**.

# Strategies

# The range of portfolios

There are five risk-graded portfolios in the range. Whether you're a cautious investor, comfortable with being more adventurous or somewhere in between, there's a portfolio for you. Before you invest, your financial adviser will discuss your financial situation and help you define your objectives so that you can identify the most suitable portfolio.





8 S% Alternative Investments

# Expertise

# Talented investment managers

Omnis Investments currently works with the following best-in-class investment management companies, bringing you access to some of the world's leading investment professionals.

### **UK Equity Funds**



### **US Equity Funds**

US Equity Leaders

T.RowePrice\*
INVEST WITH CONFIDENCE

T.RowePrice\*
INVEST WITH CONFIDENCE
INVEST WITH CONFIDENCE

### **European Equity Funds**

European Leaders

European Opportunities

European Opportunities

### **Other Equity Funds**

Japanese Equity	Schroders
Asia Pac. Ex Japan	Veritas — Asset Management
Emerging Markets Leaders	Fidelity WORLDWIDE INVESTMENT
Emerging Markets Opportunities	SOMERSET CAPITAL MANAGEMENT LLP

### **Bond Funds**

UK Gilts	COLUMBIA THREADNEEDLE INVESTMENTS
Sterling Corporate Bond	COLUMBIA THREADNEEDLE INVESTMENTS
Global Bond	WESTERNASSET
Strategic Bond	Fidelity WORLDWIDE INVESTMENT

### **Alternative Funds**

Diversified Returns	FULCRUM
Absolute Return Bond	Federated Hermes
Short Dated Bond	Investment Managers

# Introducing the Global Tactical Funds Launching soon

The OMPS investment team recognises that the investment universe is wide, so continually seeks to find ways of accessing the most effective, diverse and, at times, specialised, asset classes on a global basis.

In this context, Omnis is launching three Global Tactical Funds (GTF) that will form part of the OMPS portfolios.

These new funds will sit alongside the existing Omnis funds and assist in the efficient and cost-effective implementation of our tactical asset allocation views, giving us access to a wider investment universe and thereby helping us deliver better outcomes for you. The new funds are designed exclusively to be held only in OMPS.

The introduction of these funds will allow us to combine access to a wider universe of asset classes through the Omnis GTFs as well as access to some of the best active investment managers in the world through the Omnis Strategy Funds.

### What are the Global Tactical Funds?

The Omnis GTFs are a series of actively managed funds that can invest in a very wide range of investment asset classes. The fund's mix of asset classes will change over time, within set ranges, to allow the funds to adapt to the evolving investment environment. The funds will invest entirely through collective investment vehicles, such as Exchange Traded Funds (ETFs).

Omnis Investments will set the desired mix of asset classes (what we call tactical asset allocation) at any given point in time, and our appointed third-party investment manager, will select the investments to best implement this tactical asset allocation.

### The Omnis Global Tactical Funds

	Long-term mix of asset classes	Minimum Equity Exposure	Maximum Equity Exposure
Omnis GTF 20-60% Equity Fund	40% Equities 60% Bonds & Alternatives	20%	60%
Omnis GTF 50-90% Equity Fund	70% Equities 30% Bonds & Alternatives	50%	90%
Omnis GTF 75-100% Equity Fund	95% Equities 5% Bonds	75%	100%





### The role the Global Tactical Funds will play in OMPS

These new funds will sit alongside the other Omnis strategy funds in the OMPS portfolios. The tactical asset allocation for them will be set by the Omnis investment team. Once implemented, we can look at the overall OMPS portfolio and change the allocations to the remainder of the portfolio in line with our market views.

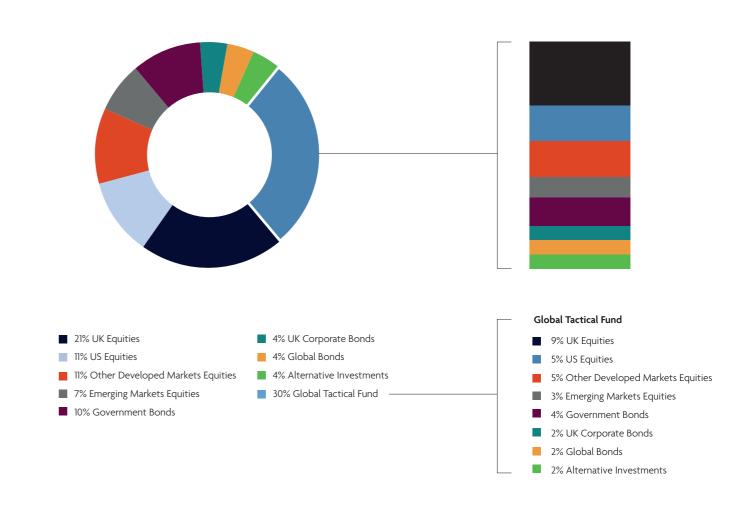
### **Omnis Strategy Funds**

- Major asset classes
- Active Stock Selection
- Tactically allocated depending on market & manager view

### **Omnis Global Tactical Funds**

- Additional asset classes
- Granularity in tactical asset allocation
- Timely tactical asset allocation execution

### An example of Strategic Asset Allocation for the Balanced portfolio



# Your portfolio

# What you can expect

As an investor in OMPS, we want you to understand how we're managing your money. You'll receive regular information about how the portfolio is performing. As well as monthly updates about any investment decisions we've made, and an annual report.

These updates outline what has happened in the markets, if we've made any asset allocation changes and provide details about your portfolio's investments. The updates are available through your personal financial adviser or visit our **website**.

You can invest through a general investment account as well as tax-efficient wrappers, including Individual Savings Accounts (ISAs) and through a pension.

Here's a summary of the regular communications you will receive from us:



Investors will have access to The weekly Omnis Investment Club Podcast, which highlights key news in markets from the previous week. A written version is also available.



On a monthly basis, we publish a portfolio factsheet summarising the composition of the portfolio and including the latest performance. This is available alongside fund factsheets for all the funds invested through the portfolio.



On a regular basis, we will publish market and investment perspectives covering topical themes in the investment world, often providing additional insight from our investment management partner firms.



On a quarterly basis, we will publish detailed reports on the underlying funds that your portfolio will be invested in.



Investors will have access to Omnis' twice-yearly live digital update giving you a chance to hear directly from the investment team and giving you the opportunity to ask questions.



Annually, we will publish an <u>Omnis Managed Portfolio Service</u>

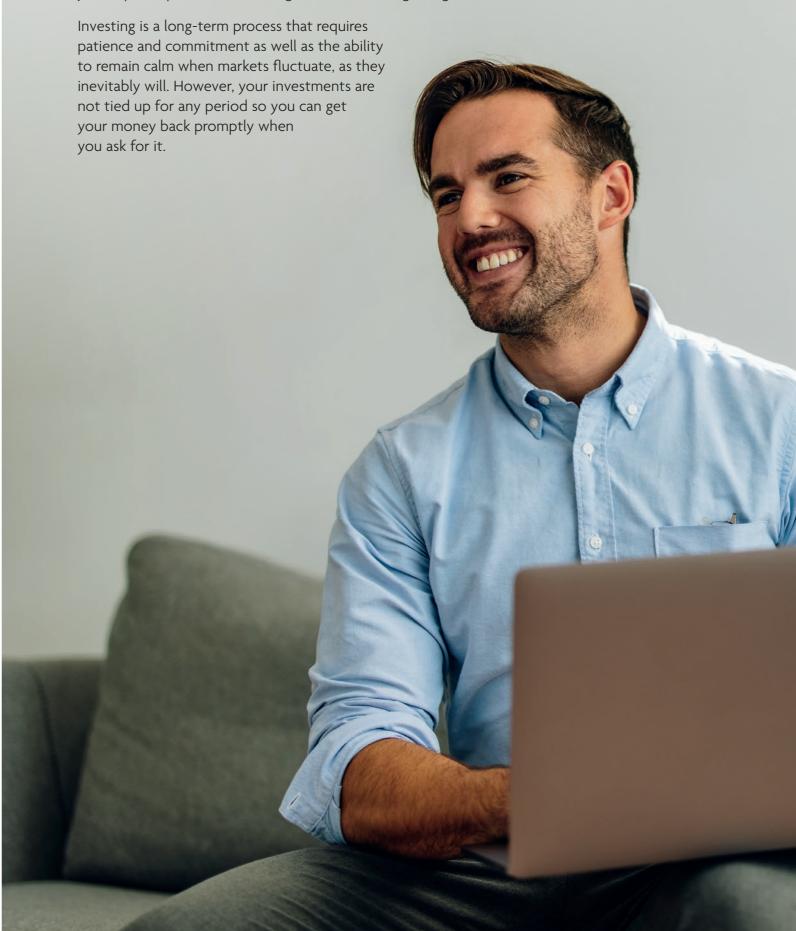
<u>Annual Report</u> covering the highlights of the portfolio over the year.



Through your financial adviser, investors will have access to our investment desk for any queries on your portfolio.

### Regular reviews

Your adviser will review your portfolio on an ongoing basis with you to make sure it continues to be appropriate for your financial situation and investment objectives. We've made it easy to switch between our portfolios if things change and you require a portfolio with a higher or lower risk grading.

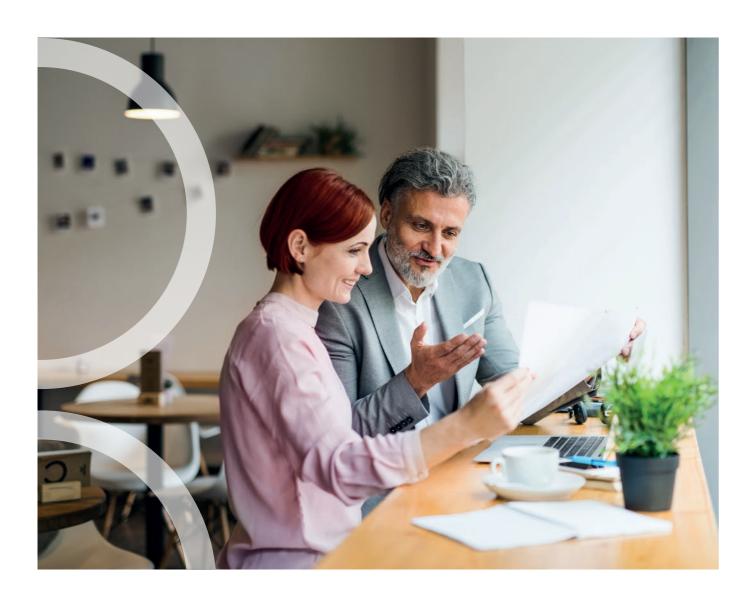


# Next steps

# Find out more

Whether you're investing for the first time, would like to consolidate your existing investments or are simply looking for a different approach, we know there's a lot to think about. If you'd like to explore how OMPS could be the right way for you to achieve your financial goals, then please speak to your financial adviser.

You can also find out more about our firm and the people working here on our website.



### Key risks

OMPS provides you with an investment portfolio linked to a number of Omnis funds. In common with all investments of this type, the value of your portfolio, and any income from it, will rise and fall in line with market movements and you should be aware that you may not get back the amount you invested.

While OMPS aims to minimise losses and to seek additional returns, we cannot guarantee that our tactical decisions will add value to your portfolio or protect it from losses.

Where underlying funds invest in overseas companies, changes in exchange rates may mean that the value of your investment goes up and down.

There will be a variation in performance between funds with similar objectives due to the different assets selected.

Over time, inflation may erode the value of your investments.

Where underlying funds invest in emerging markets or smaller companies, returns may be subject to greater or more frequent rises and falls in value and may be subject to liquidity issues.

Transactions in the underlying Omnis funds undertaken by OMPS will be subject to the anti-dilution measures set out in the Omnis fund Prospectus. These measures are common to most open-ended collective investment vehicles and are designed to minimise the impact of redemptions and subscriptions on existing and ongoing investors. The impact of these measures on portfolio returns is determined by the size, frequency and asset class of transactions.

OMPS portfolios reflect the views of Openwork Wealth Services Limited and will change from time to time to reflect tactical allocation decisions. Portfolios are intended and designed to be held in OMPS and are unlikely to be suitable if otherwise held. OMPS clients wishing to terminate the service should contact their financial adviser to seek advice on their investments.

Clients are able to access OMPS through a range of investment platforms and their outcomes may vary significantly as a result of differing operational and investment processes (and terms of service) in place at the platforms they select. Such processes can result in material delays in the implementation of discretionary decisions recommended by Openwork Wealth Services Limited at both a platform and individual OMPS client level. Openwork Wealth Services Limited is not responsible for the actions and terms of service of the platforms selected by clients.

It is important to ensure that an adequate balance is maintained in your cash account on your investment platform to cover all of your charges. If there are insufficient funds available in your cash account, this may result in either a sale of assets from within OMPS to cover the fee or the fees not being paid, which may ultimately result in you no longer being invested in the portfolio service. You should discuss with your financial adviser how to ensure your cash account is appropriately funded at all times.

### Important information

The Omnis Managed Portfolio Service (the "Service") is provided by Openwork Wealth Services Limited (OWSL), a member of the Openwork group of companies. Openwork Wealth Services Limited is authorised and regulated by the Financial Conduct Authority, 12 Endeavour Square, London, E20 JN. For providing this service, OWSL will receive a fee.

Openwork Wealth Services Limited is registered in England and Wales under registration number 10266077.

Registered Office: Washington House, Lydiard Fields, Swindon, Wiltshire SN5 8UB.

The Managed Portfolios provided by OWSL will only be invested in funds offered by Omnis Investments Limited, also a member of the Openwork group of companies, and, from time to time, cash.

Omnis Investments Limited is the Authorised Corporate Director of the Omnis Managed Investments ICVC and the Omnis Portfolio Investments ICVC. It is authorised and regulated by the Financial Conduct Authority, 12 Endeavour Square, London, E20 IJN. Omnis Investments Limited is registered in England and Wales under registration number 06582314.Registered Office: Washington House, Lydiard Fields, Swindon, Wiltshire, SN5 8UB. As the Authorised Corporate Director of the funds, Omnis Investments Limited

is paid an annual management charge from the funds. This charge is part of the Ongoing Charges Figure disclosed in the Key Investor Information Document.

By deciding to invest some or all of your money in the Service, OWSL will manage your portfolio(s) in line with the investment powers and within limits as established by the Openwork Investment & Proposition Committee.

OWSL is required to adhere to its best execution policy which ensures that any deals are notified on a timely basis. Dealing in the underlying funds is the responsibility of Omnis Investments Limited. The policies for both OWSL and Omnis are available on our **website**.

All documents will be issued in English. Neither OWSL nor Omnis Investments Ltd is able to provide advice, please speak to your financial adviser.

If you wish to make a complaint, you can find details of who to complain to and our complaints management process <a href="hee">here</a> where you will also find details of the Financial Ombudsman Service.





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